

Faculty of Business Management
BBA I-Year, CBCS-II Semester Backlog Examinations –Jan, 2023
PAPER: Organization Behavior

Time: 3 Hours

Max Marks: 80

Section-A

- I. Answer any *five* of the following questions (5x4=20 Marks)
1. Concept of Organizational Behavior
 2. Perception.
 3. Concept of group dynamics.
 4. Leadership concept.
 5. Management of change.
 6. Social learning.
 7. Concept of Motivation.
 8. Group Cohesiveness.

Section-B

- II. Answer the following questions (5x12=60 Marks)
9. (a) Explain the Nature and scope of Organizational Behavior.
(OR)
(b) Explain the features of Organizational behavior.
- 10.(a) Explain about the determinants of personality.
(OR)
(b) Explain classical conditioning Theory.
- 11.(a) Explain the types of groups.
(OR)
(b) Explain the stages of group Development.
- 12.(a) Explain Maslow's need hierarchy.
(OR)
(b) Explain Fiedler's contingency Model.
- 13.(a) Clearly describe the different types of conflict.
(OR)
(b) What are the factors that resist change?

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PAPER: Organizational Behavior

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Section-A

- I. Answer any *five* of the following questions (5x4=20 Marks)
1. Perception
 2. Leader Vs Manager
 3. Group decision making
 4. Change agent
 5. Organizational climate
 6. Define OB
 7. Learning
 8. Organizational effectiveness

Section-B

- II. Answer the following questions (5x12=60 Marks)
9. (a) Explain the process of Perception with the factors affecting process.
(OR)
(b) Explain the determinants Personality and types of personality
- 10.(a) Explain the types of motives and ERG theory of motivation
(OR)
(b) Describe various types of leaders and Managerial Grid
- 11.(a) Explain different types of Teams and how to develop team building with Johari window model
(OR)
(b) Explain the different stages of group development
- 12.(a) What is Organisational change? Explain the factors for resistance to change.
(OR)
(b) Explain the different types of Organisational change
- 13.(a) Distinguish between organizational climate and culture
(OR)
(b) Explain the reasons for organizational conflicts and mechanism to overcome

Faculty of Business Management
BBA I-Year, CBCS-II Semester Backlog Examinations -Jan, 2023
PAPER: Business Environment

Time: 3 Hours

Max Marks: 80

Section-AI. Answer any *five* of the following questions

(5x4=20 Marks)

1. Define business environment.
2. New Industrial policy – objectives.
3. Concept of preamble.
4. Concept of culture.
5. Concept of Technological environment.
6. Define the legal elements of environment.
7. Define Liberalization.
8. Define political Institutions.

Section-B

II. Answer the following questions

(5x12=60 Marks)

9. (a) Explain the different types of environments

(OR)

(b) Explain the scope and significance of business environment.

10. (a) Explain the different economic systems.

(OR)

(b) Explain the features of new industrial policy.

11. (a) Write in detail the relationship between Legislature, Executive, and Judiciary

(OR)

(b) Explain the role of Government in Business.

12. (a) How technological development brings about social change.

(OR)

(b) Bring out the Arguments for and against social responsibility.

13. (a) Explain the features of technology.

(OR)

(b) Explain the technology policy followed by India.

Faculty of Business Management

BBA I-Year, CBCS-II Semester Backlog Examinations –Jan, 2023

PAPER: Business Statistics

Time: 3 Hours

Max Marks: 80

Section-A

I. Answer any five of the following questions

(5x4=20 Marks)

1. What are the five main forms of statistical methods?
2. Briefly describe Central Tendency.
3. Differentiate between simple index number and weighted index number.
4. State and explain conditional probability with an example.
5. Explain Karl Pearson's coefficient of correlation.
6. List out advantages of skewness.
7. How measure of central tendency and dispersion are related?
8. What is the need for data? Briefly mention the different methods of data classification.

Section-B

II. Answer the following questions

(5x12=60 Marks)

9. (a) Explain graphical representation in detail. Show different types of graphs.

(OR)

- (b) What is Measurement? Explain levels of measurement in statistics with examples.

- 10.(a) The following table shows the frequency distribution of the weights of 25 children in a community.

Weight(kg)	14	15	16	17	18	19	20
No. of Children	2	5	8	3	4	1	2

Find the Mean and mode of the distribution

(OR)

- (b) The table below shows the distribution of the ages, in year, of members of a local club.

Age (Years)	21-25	26-30	31-35	36-40	41-45	46-50	51-55
Number of people	1	14	2	30	20	10	3

Find the Median and standard deviation of the distribution.

11. (a) Using the following data, test whether Fisher's ideal formula satisfies time and factor reversal test.

Commodity	2000		20020	
	Price	Quantity	Price	Quantity
A	2	6	4	8
B	5	5	6	10
C	4	10	5	14

D	2	13	2	19
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(OR)

(b) Distinguish between fixed base and chain base index numbers

12. (a) Write short notes of the following

a) Sampling Methods

b) Principles of Sampling

(OR)

(b) Fit the Poisson distribution for following data.

Number of Errors(x)	0	1	2	3	4	5	6
Number of accounts (f)	35	40	19	2	0	2	2

13. (a)

Twelve salesmen are ranked for efficiency and the length of service. Find the Rank Correlation coefficient.

Efficiency (R1)	Length of Service (R2)
1	2
2	1
3	5
4	3
5	9
6	7
7	7
8	6
9	4
10	10

(OR)

(b) From the following data obtain the line of regression of Y on X and find the sales when Advertisement expenditure goes up to Rs. 120 Lakhs:

Add Exp. in (X)	60	65	70	72	75	85	90
Sales in lakhs (Y)	80	75	70	85	90	100	110

Faculty of Business Management
BBA I-Year, CBCS-II Semester Backlog Examinations –Jan, 2023
PAPER: Financial Accounting-II

Time: 3 Hours

Max Marks: 80

Section-AI. Answer any **FIVE** of the following questions (5x4=20 Marks)

1. Activity Ratios
2. Leverage Ratios
3. Funds Flow Statement
4. Cash flow from investing activities
5. Cash flow from Operations
6. Issue of shares at discount
7. P&L Account
8. Balance sheet

Section-B

II. Answer the following questions (5x12=60 Marks)

9. (a) Explain the classification of ratios.

(OR)

(b) From the data calculate:

- (i) Gross profit ratio (ii) Net profit ratio (iii) Return on total assets
 (iv) Inventory turnover (v) Working capital turnover (vi) Net worth to debt

Sales	25,20,000
Cost of sale	19,20,000
Net profit	3,60,000
Inventory	8,00,000
Current liabilities	6,00,000
Other current assets	7,60,000
Fixed assets	14,40,000
Net worth	15,00,000
Debt	9,00,000

10.(a) Explain the advantages of funds flow analysis.

(OR)

(b) From the following balance sheets of a sole trader, prepare a fund flow statement.

Liabilities	1999	2000	Assets	1999	2000
	Rs.	Rs.		Rs.	Rs.
Capital	63,000	1,00,000	Cash	15,000	20,000
Long term loans	50,000	60,000	Debtors	30,000	28,000
Trade creditors	42,000	39,000	Stock	55,000	72,000
Bank overdraft	35,000	25,000	Land & building	80,000	1,00,000
Outstanding expenses	5,000	6,000	Furniture	15,000	10,000
	1,95,000	2,30,000		1,95,000	2,30,000

11.(a) Differentiate between funds flow and cash flow statement.

(OR)

(b) Following are the balance sheets of a Vijay & son.

Liabilities	1-1-05	31-12-05	Assets	1-1-05	31-12-05
Creditors	36,000	41,000	Cash	4,000	3,600
Loan from partner	-	20,000	Debtors	35,000	38,400
Loan from bank	30,000	25,000	Stock	25,000	22,000
Capital	1,48,000	1,49,000	Land	20,000	30,000
			Building	50,000	55,000
			Machinery	80,000	86,000
	2,14,000	2,35,000		2,14,000	2,35,000

During the year Rs.26,000 paid as dividend. The provision made for depreciation against machinery as on 1.1.05 was Rs.27,000 and on 31.12.05 Rs.36,000. Prepare a cash flow statement.

12.(a) Explain the types of shares.

(OR)

(b) Sri Krishna agro chemical Ltd. Was registered with a capital of Rs.50,00,000, divided into 50,000 shares of Rs.100 each. It issued 10,000 shares at discount of Rs.10 per share, payable as: Rs.40 per share on application, Rs.30 per share on allotment, Rs.20 per share on call.

Company received applications for 15,000 shares. Applicants for 12,000 shares were allotted 10,000 shares and applications for the remaining shares were sent letters of regret and their application money was returned. Call was made. Allotment and call money was duly received. Make journal entries in the books of the company.

13.(a) Explain the preparation of company balance sheet.

(OR)

(b) The following trial balance was extracted from the book of William Watson, a sole trader, at the close of business on 31 October 2008.

	Dr (Rs.)	Cr (Rs.)
Debtors & creditors	4,110,000	2,070,000
Discounts	530,000	290,000
Capital as at 1 November 2007		5,200,000
Drawings	2,760,000	
Bank overdraft		1,090,000
Bills receivable & payable	550,000	380,000
Purchases & sales	9,840,000	17,630,000
Sales & purchases returns	720,000	360,000
Wages & salaries	3,250,000	
Office furniture	800,000	
Delivery van	960,000	
Van running expenses	420,000	
Rent & rates	710,000	
Cash	90,000	
Stock as at 1 November 2007	1,970,000	
Bad debts written off	270,000	
Sundry expenses	260,000	
Provision for bad & doubtful debts		220,000
	27,240,000	27,240,000

Additional notes:-

- Stock as at 31 October 2008 – Rs.3,040,000
- Rs.70,000 wages remained outstanding on 31 October 2008
- Rs.60,000 rates were paid in advance on 31 October 2008
- Provision for depreciation: Office furniture – 20%
Delivery van – 30%

Required:-

Prepare a trading and profit and loss account for the year ended 31 October 2008, together with a balance sheet as at that date.

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PAPER: Financial Accounting

Time: 3 Hours

Max Marks: 80

Section-AI. Answer any *five* of the following questions (5x4=20 Marks)

1. Importance of Financial Accounting
2. Journal Entry
3. Trading Account
4. Sources of information
5. Accounting Conventions
6. Benefits of Indian Accounting Standards
7. Vertical Analysis
8. Balance sheet

Section-B

II. Answer the following questions (5x12=60 Marks)

9. (a) i. Discuss the importance of Accounting.
 ii. Write a note on users of accounting information.

(OR)

(b) What are Accounting Principles? Explain any four accounting concepts.

10. (a) What is Trial Balance? Write the proforma of a Trial Balance.

(OR)

(b) Journalise the following transactions:

2021	Rs.
1- Started business with Jun cash	45000
1 Paid into bank	25000
2 Goods purchased for cash	15000
3 Purchase of furniture and paid by cheque	5000
8 Sold goods for cash	5800
10 Purchased furniture from M/S Sujal & Co.	90000
15 Paid wages	10000
25 Paid Rent	2000
30 Paid Salaries	25000

- 11.(a) Explain with proforma the preparation of final accounts by a Joint Stock Company.

(OR)

(b) Prepare final Accounts of Mr.Sudharma from the following trial balance:

Dr Rs.		Cr Rs.	
Purchases	200000	Sales	4,71,004
Machinery	90000	Capital	45000
Returns	5000	Returns	2503
Debtors	92000	Creditors	51000
		Bills Payable	1000
Cash at Bank	28000		
Stock	50205		
Taxes	4800		
Wages	40000		
Furniture	8000		
Salaries	47000		
Freight	5502		
	5,70,507		5,70,507

Make the following adjustments:

1. Closing stock Rs.5000
2. Out standing Salaries Rs.6000
3. Maintain bad debts reserve at 3%
4. Provide 5% depreciation on Machinery

12.(a) Explain the meaning and uses of Financial Ratios.

(OR)

(b)

Following is the Profit and Loss Account of the year ended 31st December, 2021

Dr			Cr
To Opening stock	1,00,000	By Sells	5,60,000
To Purchases	3,50,000	By closing Stock	1,00,000
To Wages	9,000		
To Gross Profit c/d	2,01,000		
	6,60,000		6,60,000
To Administrative Expenses	20,000	By Gross Profit b/d	2,01,000
To Selling and distribution expenses	89,000	By Interest on investments	10,000
To Non-operating Expenses	30,000	By Profit on sale of building	8,000
To Net Profit	80,000		
	2,19,000		2,19,000

You are required to calculate

- (1) Gross Profit Ratio
- (2) Net Profit Ratio
- (3) Operating Ratio
- (4) Operating Profit Ratio

13.(a) Discuss the International Financial Reporting Standards issued by IASB.

(OR)

(b) What are Ind- AS? Explain the procedure for issuing Ind- AS in India.

Faculty of Business Management**BBA I-Year, CBCS-II Semester Backlog Examinations –Jan, 2023****PAPER: Business Communication and Soft Skills**

Time: 3 Hours

Max Marks: 80

Section-AI. Answer any *five* of the following questions (5x4=20 Marks)

1. Explain the importance of communication?
2. What is a paralanguage in communication?
3. How do you write a notice for a business meeting?
4. What is interview letter?
5. What are uses of conditionals?
6. Why are soft skills important?
7. What is stress interview?
8. What are the merits of non-verbal communication?

Section-B

II. Answer the following questions (5x12=60 Marks)

9. (a) Write the objectives of communication?
(OR)
(b) What are the essentials of Effective Oral Communication?
10. (a) What are the characteristics of non verbal communication?
(OR)
(b) What are the guidelines for effective listening?
11. (a) Explain the duties of the Members in a Meeting?
(OR)
(b) Why are meetings important in a business and what type of meetings do businesses have?
12. (a) Write the structure of a business letter?
(OR)
(b) What is testimonial and why testimonials are required?
13. (a) What is the role of tenses in business communication?
(OR)
(b) "Use of prepositions - an important one in communication skills" – justify the statement with suitable examples?
